



## APICS Pittsburgh Chapter #31 Newsletter

March 2011

Visit us online: [www.apics-pgh.org](http://www.apics-pgh.org)

Volume 23, Number 8

### Professional Development Meeting

Wednesday, March 9, 2011

Hosted by

All-Clad Metal Crafters

### PRESIDENT'S MESSAGE

Edward T. Giacchino, CPIM

On February 11th-12th the Pittsburgh chapter hosted a “Student Case Competition” in Monroeville, PA, which turned out to be a very exciting weekend! This annual event is hosted by a different APICS chapter in the Mid Atlantic District each year. For those of you not familiar with the Mid Atlantic District, it is comprised of APICS chapters in seven eastern states.

We tested the knowledge of student chapters from nine different Universities in the Mid Atlantic District, consisting of 41 students, who shared in awards of \$6125 in prize money. The student competition has grown in popularity and there are plans to include more University students to complete next year. It is a credit to our Universities that they have educated their students so well with the tools to enable them to come up with a variety of solutions to a very difficult problem, in a very short amount of time.

I would like to take this opportunity to congratulate Pittsburgh student chapters from Duquesne University and the University of Pittsburgh, who both placed second in the case competitions. Those participating from Duquesne University in the undergraduate category were: Stephen Ciampanelli, Lisa Marie, Rachel, Rurak, Kara Spittler (Matt Drake, Advisor). Those participating from University of Pittsburgh in the graduate category were: Chris Nguyen, Amey Pradhni, Jeffrey Orange, Vaibhav Kumar, Iysha Evelyn, Girish Subramaniam (Prakash Mirchandani, Advisor).

Good job to all who participated!

As always, If you have any questions or comments, please feel free to contact me at 1-866 MY APICS X 100 or [ed.giacchino@timet.com](mailto:ed.giacchino@timet.com)

**“Advancing Productivity, Innovation and Competitive Success”**

<b>Where:</b>	<b>All-Clad Metal Crafters</b> 424 S. Morganza Road Canonsburg, PA 15317
<b>When:</b>	Wednesday March 9, 2011
<b>RSVP:</b>	<b>Required by Friday, March 4, 2011.</b>  <b>Call:</b> Please call 1 866 MYAPICS (866-692-7427) Ext 105 or e-mail to: <a href="mailto:apics-pgh-pdm@hotmail.com">apics-pgh-pdm@hotmail.com</a> .  Reservations received after March 4, 2011 will be assessed a \$5 late fee.  No show reservations will be invoiced for the full cost. Please leave your name, daytime telephone number, and affiliation.
<b>Cost:</b>	\$12 for student members \$25 for APICS members \$30 for Visitors.
<b>Agenda</b>	5:30-6:00 PM Registration 6:00-7:15 PM Program/Tour 7:30-8:30 PM Dinner, Networking, Social Conversation, and great door prizes!

For our March PDM, APICS Pittsburgh will make a return to **All-Clad Metalcrafters in Canonsburg, PA**. We last visited the cookware manufacturer 3 years ago. Since that time, our hosts have undergone a number of process improvement efforts which have expanded their production and supply chain capability.

About All-Clad

Born of the steel age in 1960, All-Clad Metalcrafters found its roots in a small metallurgical company that specialized in formulating bonded metals for a variety of industries. Company founder, John Ulam, was awarded more than 50 US patents, specifically related to bonded metals, and was instrumental in the US Mint's conversion from solid silver coins to the bonded layered metals we use today.

Ulam, an accomplished metallurgist, discovered that cladding dissimilar metals in the proper formulations delivered properties that no individual metal could achieve. After forming an alliance with Alcoa in 1967, he began to adapt his bonding technology to cookware products. The various combinations of clad metals proved to be ideal for cookware applications, and resulted in performance that greatly exceeded that of non-bonded cookware.

After years of perfecting his bonding process, Ulam established All-Clad Metalcrafters in 1971, and began producing professional-quality bonded cookware for working chefs and gourmet home cooks. The brand slowly emerged as early adopters in the professional community realized the extraordinary qualities, striking aesthetics and exemplary cooking performance of this revolutionary bonded cookware.

In 1999, All-Clad was purchased by Waterford-Wedgwood, the Irish group responsible for both Waterford crystal and Wedgwood bone china. Following this purchase, All-Clad expanded its production capacity while further building its brand. This included the development of Emerilware for celebrity chef Emeril Lagasse. In 2004, the French Group SEB purchased All-Clad to fill out its kitchenware lineup (which already included T-Fal, Moulinex, Rowenta, and Krups).

Despite the European influence, All-Clad's bonded metal components are still produced in the U.S. From its production facility in Canonsburg, All-Clad Metalcrafters is the only bonded cookware manufacturer utilizing American craftsmen and American-made metals to produce a complete line of finished bonded cookware products.

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**Supply Chain Management Scholarship**

**Submit Between: January 1, 2011 and March 15, 2011**

This scholarship is available to APICS members that are full time students for \$1,000 in the 2011-2012 academic year. This scholarship will be awarded based on the following essay topic:

**“Reducing Healthcare Costs Through Supply Chain Management: How Supply Chain Managers can reduce the costs of healthcare for their organizations”**

The scholarship finalist is required to give a short PowerPoint presentation, summarizing their paper during the April 2011 Professional Development Meeting. Send cover page and essay to Vinnie Scalamogna, VP Student Affairs East at [vscal@comcast.net](mailto:vscal@comcast.net) or 2219 Longview Drive, Greensburg, PA 15601.

For more information, or to apply visit our website [www.apics-pgh.org](http://www.apics-pgh.org). All essays must adhere to essay guidelines and rules and must be submitted on time in order to be considered.

### **New Members:**

Ginger Howard	Shawn Simpson	Renata Taveira
Scott Robinsky	Jennifer Sindelar	Lindsay Hull
Aditya Chandra	Arney Pradhan	Kara Spittler
Kenneth Wilson	Matthew Ligman	Shea Anderson
Stephen Ciampanelli	Sylvia Dabrowka	Vaibhav Kumar

### **Membership Renewals:**

Barry Weaverling	Benjamin Franck	Charles Fettinger CPIM CSCP
Douglas Velegol CPIM	Douglas Pecora	Eric Bell CSCP
Ernest Quinn	Florence Pegher CPIM	Frank Klukaszewski Jr
Jeffrey Chase	Jeffrey Zielinski	Jo Wilson
Julie Medic	Karen French CPIM CSCP	Keith Myers
Kendra Sakoian	Kevin DelBrocco	Larry Price CPIM CIRM
Lawrence Barger	Marc Lowe	Mark Wyeth
Michael Evans	Michele Ciccone	Robert Merda CPIM
Robert Lindner	Ryan E Taylor CSCP	Silvio DiLisio
Thomas E Dolph CPIM	Tania Hart CPIM	Stephen Balombini CPIM CIRM
William D O'Shurak CPIM		

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**The APICS International Conference will be in Pittsburgh on October 23-25, 2011**

Please save the dates and be looking for more details on the conference in future newsletters

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### **Customer Focused Supply Chain Management – New Course**

Effective supply chain management is a function of the entire organization – not just those who are directly involved in the supply chain. Professionals in finance, IT, sales and customer service can help to enable the organization's supply chain by understanding how their job functions interact with it. Through this class, APICS brings you the opportunity to learn how the supply chain works within your organization.

Instructor: Jack Martis

**Location: Giant Eagle Market District, Robinson Township**

**Date: June 14, 8:00 AM – 4:00 PM**

Cost: \$325 (includes lunch and refreshments)

**To register for this course, please contact Jack Martis at  
1-866-MY-APICS or 724-331-0866 or email to [jfm2620@comcast.net](mailto:jfm2620@comcast.net).**

## New Certifications:

Charles Fettinger CPIM CSCP    Kenneth McKinley CPIM CSCP    William Geisler CSCP  
Peter Hillebrand CSCP    Bo Litwiler CSCP    Douglas Sharbaugh CSCP  
Karen French CPIM CSCP    Kelly Peterson CSCP

**Do you want to join these newly certified professionals?  
Then take the first step by attending one of the following certification classes.**

### CPIM Class – Basics of Supply Chain Management – 2 Locations

**Location: Medrad - Cranberry    Thursday, April 21, 2011 at 5:30 PM    Instructor: Curt Zihmer**  
**Location: Elliott, Jeannette    Wednesday, March 16, 2011 at 5:30 PM    Instructor: Curt Zihmer, Jack Martis**

**Course Description:** This is an introductory course for production and inventory management personnel and CPIM candidates. This course provides basic definitions and concepts for planning and controlling the flow of materials into, through, and out of an organization. It explains fundamental relationships among the activities that occur in the supply chain from suppliers to customers. In addition, the course addresses types of manufacturing systems, forecasting, master planning, materials requirement planning (MRP), capacity management, production activity control, purchasing, inventory management, distribution, quality management, and Just-in-Time manufacturing. **Cost: Members - \$450, Non-members - \$575.**

### CPIM Class – Master Planning of Resources

**Location: Bayer -Robinson    Date: Tuesday, March 15, 2011 at 6:00 PM    Instructor: Kevin Kilmer**

**Course Description:** Explore the processes used to develop sales and operations plans and identify and assess internal and external demand and forecasting requirements. The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints. Topics include: Demand Management, Sales and Operations Planning, Master Scheduling, and Measuring Business Performance. **Cost: Members - \$450, Non-members - \$575.**

### CPIM Class – Detailed Scheduling and Planning

**Location: TBD, S.E. of Pittsburgh    Date: Tuesday, March 15, 2011 at 5:30 PM    Instructor: Curt Zihmer**

**Course Description:** Focus on the various techniques for material and capacity scheduling. Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning. Topics include: Recognizing Techniques and Practices of Inventory Management, Mechanics of the Detailed Material Planning Process, Planning Operations to Support the Priority Plan, and Planning Procurement and External Sources of Supply. **Cost: Members - \$450, Non-members - \$575.**

### CSCP Class – Certified Supply Chain Professional

**Location: Medrad - Cranberry    Date: Tuesday, April 5, 2011 at 5:30 PM    Instructors: Jack Martis**

The APICS CSCP brings your company's entire value chain into perspective. By giving you a truly end-to-end view of the supply chain, you become the expert, not just within your organization's walls—you become the global expert. From manufacturing to service, in business and consumer markets, the increasingly important role of effective supply chain management affects all organizations. Customer expectations are high—with the APICS CSCP, you can ensure that your company not only meets, but exceeds them. **Cost: Members - \$1,600, Non-members - \$1,900.**

**To register for any of these courses, please contact Jack Martis at  
1-866-MY-APICS or 724-331-0866 or email to [jfm2620@comcast.net](mailto:jfm2620@comcast.net).**

## Chapter Survey Results

Over the next few months we will present the results of the recent APICS Pittsburgh Chapter Survey. Here the first 6 responses.

1. Are you currently APICS certified (CPIM, CFPIM, CSCP)?  

<b>a. Yes</b>	<b>45.6%</b>	<b>b. No</b>	<b>54.4%</b>
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2. If you are currently certified, have you downloaded the Certification Maintenance Bulletin?  

<b>a. Yes</b>	<b>38.5%</b>	<b>b. No</b>	<b>61.5%</b>
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3. If you are currently certified, when should you start accumulating Recertification Points/  

<b>a. Immediately after notification of receiving certification</b>	<b>53.8%</b>
<b>b. Anytime up to the date your current certification expires</b>	<b>46.2%</b>
  
4. If you are currently certified, are there any questions about Recertification in which the chapter can help?  

<b>a. Yes</b>	<b>19.2%</b>	<b>b. No</b>	<b>80.8%</b>
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5. Are you currently an undergraduate student?  

<b>a. Yes</b>	<b>3.6%</b>	<b>b. No</b>	<b>96.4%</b>
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6. If you are currently an undergraduate student, are you currently an APICS student member?  

<b>a. Yes</b>	<b>100%</b>	<b>b. No</b>	<b>0%</b>
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### APICS Website Corner – go to [APICS.org](http://APICS.org) to take advantage of these resources

#### Learning Communities

APICS Learning Communities are online forums where members can come together regularly to share and develop ideas, practices, and solutions in the field of operations management. APICS Learning Communities provide a communications tool to enhance knowledge sharing among APICS members to strengthen individuals in their work and the association as a whole. To join this “free” social networking opportunity, visit [www.apics.org/resources/learningcommunities](http://www.apics.org/resources/learningcommunities). Questions on the Learning Communities can be directed to Leann Goettel, APICS District Field Associate, [lgoettel@apics.org](mailto:lgoettel@apics.org).

#### APICS on Facebook

The APICS Facebook fan page enables you to interact with fellow industry students and colleagues in a dynamic, electronic social environment with relevant content, videos, and pictures. Show that you support APICS by becoming a Facebook fan.

#### APICS on LinkedIn

View the APICS LinkedIn page to connect and network professionally with others in your field. Join nearly 20,000 members of the APICS LinkedIn group.



**APICS Pittsburgh Chapter  
Mailing Address**

APICS Pittsburgh Chapter # 31  
P.O.Box 3463  
Pittsburgh, PA 15230

“Advancing Productivity,  
Innovation, and  
Competitive Success”

CFPIM  
CPIM  
CSCP

Editor: Kevin Kilmer can be reached 1 866 MY APICS Ext. 106 or email to [kkilmer@zoominternet.net](mailto:kkilmer@zoominternet.net).

**Driving Directions to All- Clad**

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**From Pittsburgh/Points East** - Follow I-376 W towards the Airport-/Fort Pitt Tunnels. Take Exit 64 for I-79 South towards Washington, PA. Take the Exit 48-Southpointe/Hendersonville. Turn left at bottom of ramp on to Southpointe Blvd. Go 0.6 miles to Morganza Rd (Park & Ride is on your right). Turn right onto Morganza Road. Go 0.4 miles, All-Clad will be on your left..

**From I-79 North**  
Take Exit 48 for Southpointe/Hendersonville. Turn right off of ramp onto Southpointe Blvd. Go 0.4 miles to Morganza Rd. (Park & Ride is on your right). Turn right onto Morganza Road. Go 0.4 miles, All-Clad will be on your left.

**From I-79 South**  
Take the Exit 48-Southpointe/Hendersonville. Turn left at bottom of ramp on to Southpointe Blvd. Go 0.6 miles and turn Right onto Morganza Road (Park & Ride is on your right). Turn right onto Morganza Road. Go 0.4 miles, All-Clad will be on your left.

**Next PDM  
April 13**