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# APICS Pittsburgh Chapter #31 Newsletter

**May 2015**

**Volume 27, Number 10**

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## Join us!

### Professional Development Meeting

**Wednesday  
May 13th 2015  
[Register now!](#)**

|        |   |
|--------|---|
| Where: | Schroeder Industries<br>580 West Park Rd<br>Leetsdale, PA 15056   |
| When:  | Wednesday, May 13 <sup>th</sup> 2015<br><b>6:00 PM - 6:30 PM</b><br><b>Registration</b>   |
| RSVP   | Constant Contact E-mail<br>Response Required by Monday<br>May 11th 2015.<br>If no invitation was received<br>call 1 866 MYAPICS<br>or (866-692-7427) Ext 105 or<br>e-mail to:<br><a href="mailto:APICS.Pittsburgh@gmail.com">APICS.Pittsburgh@gmail.com</a><br>Please include your name,<br>daytime telephone number,<br>type of Membership, and your<br>Company affiliation.<br><br><b>This event is limited to 35<br/>attendees. Dinner will be<br/>served on site.</b> |

Dear Paul,

**Correction!** The link to "Register Now" has been corrected, it was still sending you to last month's event. You will now be able to register for the May PDM.

## May 13<sup>th</sup> 2015 Professional Development Meeting

For over 65 years, Schroeder Industries, an ISO 9001: 2008 certified company, has designed, manufactured and marketed a complete range of filtration products for the hydraulic and lubrication, filter systems, process/water and fuel industries.

Schroeder Industries' corporate headquarters is located in Leetsdale, PA, with manufacturing facilities at the Leetsdale location, as well as Cumberland, MD.

The tour will highlight the manufacturing processes, specialty products and the FCC (Fluid Care Center) Lab.

Company Website: <http://www.schroederindustries.com/>  
**Attendance is limited to 35 persons. Dinner on site.**

## President's Message

May is the last scheduled PDM for this season. The Pittsburgh Chapter PDM season starts in September and runs through May with December being an off month. There are plenty of opportunities to reinforce your understanding of the APICS body of knowledge and how it applies at the host company while networking with other professionals. PDMs are scheduled for the second Wednesday of each month. Mark your



|        |  |
|--------|--|
|        |  |
| Notice | No show reservations and cancellations received after noon on Monday will be invoiced for the full cost.                   |
| Cost:  | \$10 for APICS student chapter members<br>\$25 for APICS members<br>\$30 for Visitors                                      |
| Agenda | <b>6:00 - 6:30</b> Registration<br><b>6:30 - 6:45</b> Presentation<br><b>6:45 - 7:30</b> Tour<br><b>7:35 - 8:30</b> Dinner |

calendars.

As stated in the Pittsburgh Chapter By-laws chapter Board of Director elections must occur at the last scheduled meeting. The ballot with the members' names and Board position can be viewed using the provided link ([2015-2016 pittsburgh-board-of-directors-elections](#)). The Board is currently drafting by-law changes that will be shared in the newsletter in the coming months.

The Education team is working on creating the Fall and Winter course offerings. Our team is willing to discuss customized content and schedule if needed. Please contact Jack Martis at [jfm2620@comcast.net](mailto:jfm2620@comcast.net) to allow him to tailor an offering that would fit your needs.

Let us know how we can improve. If you have any questions or comments, please feel free to contact me at 1-866 MY APICS extension 100 or [thomassbrown@eaton.com](mailto:thomassbrown@eaton.com).

## Current Membership

APICS Pittsburgh Chapter:  
**393** members

### New Members:

Leigh Bauer  
Jeff Bobish  
Paige Frick  
Vinod Reddy Gajjala  
Ryan Gore  
Philip A. Gossic  
Terrance Kline II  
Xindi Li  
Colin Lynch  
Candace Paravati  
Diane Young

APICS membership update: February membership totals came in at 41,924. New members totaled 2,015 and new student members totaled 811.

**Thank You!**



The Pittsburgh Chapter would like to thank the Eaton Corporation for allow us to host several courses at their Moon Township Facility this past year. Our chapter would not be able to offer the number of courses that we do without the generous support of our

## What You missed!



Here's a picture of what you missed at last month's PDM.

## APICS Pittsburgh Chapter Upcoming Class Schedule

### **Strategic Management of Resources**

Dates: Friday, May 15 through June 19, 2015 (6 half day sessions)

Time: 8:00 AM - 12:00 Noon

Location: NORMA Group, Saltsburg, PA

Instructor: Jack Martis

### **Master Planning of Resources**

#### ***Special Pricing Applies***

Dates: Thursday, June 11 through June 25, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: NWIRC, Meadville, PA

neighboring companies.

Instructor: Jack Martis

## Wanted: Summer Internships

The Pittsburgh Chapter is looking for companies that have summer internship opportunities for our student members. If you are bringing student interns into your organization this summer, please let us know and we'll post the positions on our website. We have an abundance of great candidates!

## SAVE THE DATE FOR UPCOMING APICS EVENTS IN 2015

### Best of the Best 2015

June 18-19, 2015 | Chicago, Illinois, USA

### APICS 2015

October 5-7, 2015 | Las Vegas, Nevada

Visit [apics.org/seminars](http://apics.org/seminars) to view upcoming APICS seminars. APICS 2015 conferences are presented by APICS and the APICS SCC.

## CSCP free webinars

An upcoming CSCP webinar will focus on exam taking:

**Taking the CSCP Exam with Confidence.** This webinar is **FREE**. We encourage CSCP candidates to attend.

**April 29, 2015 - [Part 3: Taking the APICS CSCP Exam with Confidence Wednesday, April 29, 2015](#)** will provide tips and techniques for taking the CSCP exam with

### Master Planning of Resources

Dates: Tuesday, July 7 through Tuesday, August 25, 2015

Time: 5:30 - 8:30 PM

Location: Eaton Corporation, Moon Township, PA

Instructor: Jack Martis

### Detailed Scheduling and Planning

Dates: TBD, summer, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: MSA Safety, Murrysville, PA

Instructor: Jim Dobos

### Detailed Scheduling and Planning

#### *Special Pricing Applies*

Dates: Friday, August 7 through August 21, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: NWIRC, Meadville, PA

Instructor: Jack Martis

### Strategic Management of Resources

Dates: TBD, starting sometime in September, 2015

Time: 5:30 - 8:30 PM

Location: Eaton Corporation, Moon Township, PA

Instructor: Kevin Kilmer

**CPIM class fees are \$500 for APICS members, \$625 for non-members. CSCP class fee is \$1,600 for APICS members, \$1,900 for non-members.**

If you are interested in any of these classes and have not already registered, please contact Jack Martis at [jfm2620@comcast.net](mailto:jfm2620@comcast.net) or call at 1-866-MY-APICS x102 or 724-331-0866. Also, we are always looking for organizations to host classes. If you're interested in bringing APICS education directly to your employee base, please contact me directly.

## Student Internship Opportunity

Keystone Dedicated Logistics of Carnegie, PA is looking for Supply Chain and Marketing interns for the Summer 2015 and Fall 2015 semesters. Interns will act as an integral part of the KDL team, and will rotate through a variety of job functions throughout their internship to get a well-rounded feel for what it's like to work for a logistics company. A successful intern will be highly considered for full-time job offers.

KDL is a full service third party logistics (3PL) resource providing capabilities in a variety of modes and disciplines including information technology solutions, audit & freight payment services, LTL (less than truckload), truckload, international, air & ground expedite, parcel, warehouse, consulting, and supply chain management.

confidence.

**Missed Part 1 or Part 2?** Access the recordings, slides and FAQs by following the link above. (Available until February 2016).

## Introducing the new CPIM Exam Simulator

Recent surveys conducted by APICS indicate the main reason CPIM candidates procrastinate is that they feel unprepared to sit for the exam. To empower candidates to test with confidence, a new product has been developed by APICS that simulates the CPIM exam experience, the [CPIM Exam Simulator](#).

### The CPIM Exam Simulator features:

- Questions that closely follow the content and outline of the *CPIM Exam Content Manual*
- One-year web access to self-paced, timed and final practice exams
- Detailed diagnostic reports to determine areas of strength and weakness
- Access to approximately 300 practice questions for each module that include rationales and references

This new product is available for purchase through Shop APICS with the following pricing (USD):

|                   | Single Module | 5-Module Bundle |
|-------------------|---------------|-----------------|
| <b>Member</b>     | \$47.00       | \$200.00        |
| <b>Non-Member</b> | \$67.00       | \$300.00        |

## Officers Nominated for 2015-16

The nominating committee comprised of: Kevin Little, C.J. Connelly and Tom Brown met on March 10th and nominated:

Tom Brown - President

Kevin Little - Vice President

### **Internships will include a variety of tasks:**

Assist in all aspects of the company. Duties include, but are not limited to:

- Develop Sales Leads from KDL's internal database
- Research quality Sales Leads for KDL's database using the following resources:
  - a. Hoovers Company Overview
  - b. One-Source Company Overview
  - c. Ansonia Transportation Report
  - d. Cortera Credit Report
  - e. Company Background Document
- Capture leads in CRM database
- Distribute leads to management for review
- Support efforts of sales, operations, and procurement on day to day basis
- Assist in various logistics / operations projects as needed
- Office Administration
- Partnering with the logistics team to analyze and track client's shipments
- Generate daily reports to provide to clients
- Act as the liaison between shippers and clients

**THIS IS A PAID POSITION. STARTS AS SOON AS POSSIBLE!**

Willing to work around student's schedule!

**To apply for these positions, please send a resume to [ald156@pitt.edu](mailto:ald156@pitt.edu).**

## Mid Atlantic District Student Case Competition

The APICS Mid Atlantic District hosted its sixth annual student case competition in Pittsburgh on February 20 and 21, 2015. Using the "Fresh Connection" web-based value chain simulation, 16 teams composed of 73 students competed in the January-February virtual preliminary rounds. The Fresh Connection has been experienced by more 10,000 professionals in 500 companies and in over 100 universities across the world.

The final round included the top six teams presenting to the volunteer leaders during the Mid Atlantic district meeting. Congratulations to Temple University for winning the competition. The team will be representing the Mid Atlantic District in Las Vegas at the APICS 2015 International Student Case Competition in October. Bowling Green State University took second place and University of Toledo won third place.



Ed Giacchino - VP Finance

Jim Dobos - VP Admin

The membership Vote will occur at the May 13th 2015 PDM. Per the By-Laws:

Any active member present at the election meeting may make nominations of qualified members to any office from the floor. An election-meeting nominee is added to the slate of officers when the nominee personally accepts the nomination at the election meeting and is seconded by five active members. The election shall be by voice vote except that any member may request and obtain a secret ballot for a specific position or positions.



Pictured above are the Temple University team members (L to R): Tim Jacobs, Yasmin Ahmed, Josh Murray, Steven Brady and Pauline Lao.

## Center for Supply Chain Management Breakfast Event

Announcing the Second Breakfast Networking and Informational Event, which is being organized by the Center for Supply Chain Management at the University of Pittsburgh.

The event is scheduled for: Friday, May 8th from 7:00 am to 9:15 am at the William Pitt Union Ballroom, University of Pittsburgh.

As in the last event, the first hour would be reserved for registration and networking. Subsequently, we will be having a panel discussion on "Predictive Analytics in the Supply Chain."

The confirmed panelists are:

1. [Patrick Flaherty](#), Vice President, Integrated Technology and Performance Solutions
2. [Greg Kaiser](#), Sr. Former VP Global Technical Solutions, Hershey Company
3. TBD, Deloitte.

The event will be moderated by [Sandra Turko](#) of Pittsburgh Glass Works.

In order to help us better plan the panel discussion, the Breakfast Series Planning Committee is seeking questions from the potential audience. Please see the link below to add your input. We will then combine related questions, delete duplicate questions, and organize them to make the session more productive. Of course, there will be an opportunity to raise "live" questions and issues with the panelists during the event.

We would appreciate if you could let us know any questions that you have for the panelists by Friday, April 17th. Also, we would appreciate if you could forward this email with the survey link to others in your network who might be interested in



Chapter Management Excellence is an integral component to enhancing the member experience. Successful APICS chapters provide their members with opportunities for stellar education, career development, and networking.

The APICS Chapter Benchmarking and Recognition (CBAR) program recognizes chapters that have exceeded minimum standards and exemplify excellence in overall chapter management. We are proud to announce the APICS Pittsburgh Chapter received the 2014 CBAR Platinum Award designation, an admirable accomplishment for an APICS chapter.

As a member of an APICS Platinum Award Winning Chapter, the CBAR designation signifies your chapter's commitment to providing an exceptional membership experience.

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## Quick Links

**APICS Pittsburgh**

**Education Classes**

**Job Postings**

[Join Our Mailing List!](#)

**Phone Number: 1 866 MY APICS**  
(leave a message based on your question or comment and a Board Member will call you back)

attending the event.

Please use the following link to add your input for our event:

[https://pitt.co1.qualtrics.com/SE/?SID=SV\\_9Ywrgbh3HS1Llkh](https://pitt.co1.qualtrics.com/SE/?SID=SV_9Ywrgbh3HS1Llkh)

## 2015 Professional Development Meeting Schedule

You can register for future PDMs by clicking on the highlighted Presentation information.

|                   |                             |                 |                                       |
|-------------------|-----------------------------|-----------------|---------------------------------------|
| May 13, 2015      | Schroeder Industries        | Leetsdale, PA   | <a href="#">Presentation and tour</a> |
| June to August    | No PDMs due to Summer Break |                 |                                       |
| September 9, 2015 | Rivertowne Pour House       | Monroeville, PA | Brewing Tour and Discussion           |
| October 14, 2015  | Eaton Crouse-Hinds          | Washington, PA  | Presentation and tour                 |
| November 11, 2015 | USA Premier Pan             | Crescent, PA    | Presentation and Tour                 |
| December          | No PDM due to the holidays  |                 |                                       |

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