

APICS Pittsburgh Chapter #31 Newsletter

June 2015

Volume 27, Number 11

In This Issue

Armed Forces Day 2015
APICS 2015
New Membership model in
2016
Students Scholars Program
Fellowship Opportunity
President's Message
APICS Pittsburgh Class
Schedule
Looking for CSCP stories
New Class offering
2015 Professional
Development Meeting
Schedule
Networking for your
Career!

I hope you are enjoying Summer despite the many rainy days of June we have experienced so far. But even when there are no monthly meetings, there is plenty of activity for the APICS Pittsburgh Chapter!

President's Message



During last month's PDM, elections were held for the Board of Director's 2015-2016 term. I would like to congratulate Ed Giacchino Finance, Jim Dobos VP Administration and Kevin Little as Vice President to the Board. I look forward to working with them in the coming year.

A subcommittee has been created to identify what the Chapter could do to help unemployed members. The subcommittee met to brainstorm ideas. Identified was the Chapter has the ability to extend membership during this time period. More information on how to request a membership extension can be found on the APICS website at

<http://www.apics.org/community/membership/benefits/extensions>.

Additional benefits are being discussed; please check the website under Membership for updates.

APICS 2015 International Conference is scheduled for October 5-7 in Las Vegas. <http://www.apics.org/events-landing-page-2015/2014/10/31/apics-2015>. This is an excellent opportunity to learn best in class processes and network with other supply chain professionals. The Conference also is a source for Maintenance Points for professional certifications. I look forward to seeing other Pittsburgh Chapter members at the Conference.

The Education team is working on creating the Fall and Winter course offerings. Our team is willing to discuss customized content and schedule if needed. Please contact Jack Martis at jfm2620@comcast.net to allow him to tailor an offering that would

Current Membership

APICS Pittsburgh
Chapter:
374 members

New Members: Wesley Batchelder

MichaelDunkerly

Darin Lesecka

Lisa Montebell

Jessica Rhodes

Michelle Stenander

John Weideman

MichaelYoung

fit your needs.

Let us know how we can improve. If you have any questions or comments, please feel free to contact me at 1-866 MY APICS extension 100 or thomassbrown@eaton.com.

APICS membership update:
April membership totals came in at 43,144. New members totaled 1,780 and new student members totaled 530.

APICS Pittsburgh on the road!



The APICS Pittsburgh Chapter participated in Armed Forces Day 2015 at the 911th Airlift Wing on May 16th. We were there to provide veterans and active service members information on Supply Chain careers.

If you want APICS Pittsburgh to participate in your event send an email to apicspghmkt@hotmail.com.

**SAVE THE DATE
FOR UPCOMING
APICS EVENTS IN
2015**

Education

APICS Pittsburgh Chapter Upcoming Class Schedule

Master Planning of Resources Special Pricing Applies

Dates: Thursday, June 11 through June 25, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: NWIRC, Meadville, PA

Instructor: Jack Martis

Detailed Scheduling and Planning

Dates: TBD, summer, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: MSA Safety, Murrysville, PA

Instructor: Jim Dobos

Detailed Scheduling and Planning Special Pricing Applies

Dates: Friday, August 7 through August 21, 2015 (3 full day sessions)

Time: 8:00 AM - 4:00 PM

Location: NWIRC, Meadville, PA

Instructor: Jack Martis

CSCP Exam Preparation Class

Dates: September 3 - November 12, 2015

Time: 5:30 - 8:30 PM

Location: TBD

Instructors: TBD

Master Planning of Resources

Dates: TBD, starting early September, 2015



APICS 2015
October 5-7, 2015 | Las Vegas, Nevada

(If you need help convincing your boss to go to APICS 2015, try [this!](#))

[Principles of S&OP - Chicago](#) August 20, 2015 | Chicago, IL
[Principles and Practices of MRP - Chicago](#) September 7, 2015 | Chicago, IL

[Principles and Practices of Demand Management - Chicago](#) October 22, 2015 | Chicago, IL

[Supply Chain Risk Management - Dubai](#) 18 November 2015 | Dubai, United Arab Emirates

Visit apics.org/seminars to view upcoming APICS seminars. APICS 2015 conferences are presented by APICS and the APICS SCC.

About APICS 2015

APICS 2015 is the premier event for supply chain and operations management professionals.

Time: 5:30 - 8:30 PM
Location: Eaton Corporation, Moon Township, PA
Instructor: Jack Martis

Master Planning of Resources
Dates: TBD, starting early September, 2015
Time: 5:30 - 8:30 PM
Location: Bayer HealthCare, Indianola, PA
Instructor: Oda Bolden

Strategic Management of Resources
Dates: TBD, starting sometime in September, 2015
Time: 5:30 - 8:30 PM
Location: Eaton Corporation, Moon Township, PA
Instructor: Kevin Kilmer

Execution and Control of Operations
Special Pricing Applies
Dates: Friday, October 2 through October 16, 2015 (3 full day sessions)
Time: 8:00 AM - 4:00 PM
Location: NWIRC, Meadville, PA
Instructor: Jack Martis

Strategic Management of Resources
Special Pricing Applies
Dates: Friday, December 4 through December 18, 2015 (3 full day sessions)
Time: 8:00 AM - 4:00 PM
Location: NWIRC, Meadville, PA
Instructor: Jack Martis

CPIM class fees are \$500 for APICS members, \$625 for non-members. CSCP class fee is \$1,600 for APICS members, \$1,900 for non-members.

If you are interested in any of these classes and have not already registered, please contact Jack Martis at jfm2620@comcast.net or call at 1-866-MY-APICS x102 or 724-331-0866. Also, we are always looking for organizations to host classes. If you're interested in bringing APICS education directly to your employee base, please contact me directly.

Supply chain and operations management professionals are expected to achieve maximum productivity, meet consumer demand, and remain agile amid instability and unpredictability. Each year, the APICS annual conference offers relevant education, best practices, and thought leadership to help attendees lead their organizations and reach these goals.

Attend APICS 2015 to

- ADVANCE your knowledge with best practices to create more sustainable, resilient, strategic, and value-driven supply chains.
- ADVANCE your career by networking with professionals who are shaping the future of supply chain and operations management.
- ADVANCE your company by gaining innovative solutions and applying them in your organization.

APICS 2015 will attract more than 2,000 attendees from 40 countries, offering a vast range of learning and networking opportunities.

New APICS membership model in 2016

This summer, APICS will launch a new, tailored membership experience for our members. Our website will consult with each member at the time of

Do you have a CSCP Success Story?

Successful CSCPs can inspire other supply chain professionals with their message about how the CSCP has impacted their career and their company. If you have a success story you'd like to share, you can do it by accessing a simple online form: [CLICK HERE](#). Comments will be reviewed and some submissions will be developed into success stories that we'll post and share with the Pittsburgh Chapter network.

Introduction to Supply Chain Management - One Day Class

The Pittsburgh Chapter proudly announces our newest class offering, "Introduction to Supply Chain Management". This one day class is designed to provide an overview of a number of important supply chain topics, such as the nature of planning, sales and operations planning, master scheduling material and capacity planning, inventory management and execution control and monitoring. We are offering this class on site to organizations who have a minimum of ten attendees. Potential candidates for the class include people who are new to the supply chain function, non-supply chain members of the organization looking for insight to the function, and anyone interested in the scope of the APICS Operations Management Body of Knowledge. A bound participant workbook is provided to each attendee, which will be a valuable resource to anyone interested in supply chain-related context, processes, and verbiage.

Special introductory pricing is \$2,500 for the first 10 people, \$200 per person for any additional attendees up to 20. If you're interested in bringing this class to your people or if you'd like more information, please contact Jack Martis, VP Education at jfm2620@comcast.net or call at 1-866-MY-APICS x102.

Professional Development

2015 Professional Development Meeting Schedule

You can register for future PDMs by clicking on the highlighted Presentation information starting in August.

membership renewal to discern his or her primary motivation for affiliating with APICS.

Based on this primary motivator, APICS will suggest a listing of "featured" benefits that are specifically tailored to help the member reach his or her stated goals. In addition, APICS will release a mobile app this summer to allow APICS members easy access to specific member benefits.

In summer 2016, APICS will begin offering tailored "benefit bundles" to individuals based on their motivator. Each member will be able to add additional benefits to his or her base benefits bundle as desired. Our intent is to provide APICS members with the specific tools needed to succeed at every stage of their careers.

June to August	No PDMs due to Summer Break		
September 9, 2015	Rivertowne Pour House	Monroeville, PA	Brewing Tour and Discussion
October 14, 2015	Eaton Crouse-Hinds	Washington, PA	Presentation and tour
November 11, 2015	USA Premier Pan	Crescent, PA	Presentation and Tour
December	No PDM due to the holidays		

APICS 2015 Scholars Program now open

Please remember student members that you can apply today to become an APICS 2015 Scholar.

The APICS Scholars Program gives students a chance to participate in APICS annual conferences. APICS Scholars network with industry professionals, attend educational and academic sessions tailored to their needs, and gain valuable knowledge about the supply chain industry.

Reminder:

Just a reminder from the Pittsburgh Chapter Board of Directors regarding the policy on providing past PDM attendance confirmation evidence for the membership.

It has and will continue to be the responsibility of the attendee to keep proof of their attendance to PDMs. We (Pittsburgh Chapter APICS) offer receipts at the door and email confirmations during registration that should be acceptable. We (Pittsburgh Chapter APICS) are not unique, other professional organizations such as PMI also puts the recording of attendance on the attendee. We (Pittsburgh Chapter APICS) really do not have an easy process to see if the member paid or how. That would be a manually intensive process.

Membership

The APICS Supply Chain Council sponsors a limited number of student members with complimentary conference registration to APICS 2015. Scholars also receive a stipend and hotel accommodations either fully or partially paid.

Learn more at apicsconference.org/students.

George and Marion Plossl Doctoral Dissertation Fellowship now open

APICS Supply Chain Council seeks applications for the 2015 George and Marion Plossl Doctoral Dissertation Fellowship. Named in honor of the late George Plossl and Marion Plossl, leading volunteers and longtime supporters of the APICS Supply Chain Council, the George and Marion Plossl Doctoral Dissertation Fellowship supports doctoral dissertation research on any topic relevant to the operations management discipline that has the potential to yield novel managerial and practical insights.

The deadline to apply is **Sunday, August 30, 2015**.
[Learn more about the application process.](#)

In our last Membership Survey 74% of respondents to the question "What value do you get out of your APICS membership?" answered with "I network with other professionals".
net-work 'net,wɜrk/ verb gerund or present participle: networking - interact with other people to exchange information and develop contacts, especially to further one's career

So APICS Pittsburgh will be bringing you opportunities to help improve your networking skills starting this month.

Networking Opportunity

PAPEN

PA Professional Employment Network
Serving the Western PA (USA) Region since 1994

This program is FREE and open to all. Hospitality included. Networking encouraged.

Secrets Recruiters Don't Want You to Know

Speaker: [Abby Kohut](#)

During this presentation, you will gain insight into what HR recruiters look for when they are evaluating your qualifications. In 2015, you must do more than applying on job boards. There are far more candidates applying for the same positions, so you have to differentiate yourself. You will learn what to write in your cover letter, why keywords really matter and how to choose them, secrets about thank you letters, and what to say during a phone screen to get a "yes". Understanding how to master each of these job search components is the key to your success in 2015!

Monday, June 29, 2015

PAPEN North
Hampton Presbyterian Church,
2942 East Hardies Road
Gibsonia, PA 15044
9:30-11:30 AM

PAPEN South
Westminster Presbyterian Church



Chapter Management Excellence is an integral component to enhancing the member experience. Successful APICS chapters provide their members with opportunities for stellar education, career development, and networking.

The APICS Chapter Benchmarking and Recognition (CBAR) program recognizes chapters that have exceeded minimum standards and exemplify excellence in overall chapter management. We are proud to announce the APICS Pittsburgh Chapter received the 2014 CBAR Platinum Award designation, an admirable accomplishment for an APICS chapter.

As a member of an APICS Platinum Award Winning Chapter, the CBAR designation signifies your chapter's commitment to providing an exceptional membership experience.

2040 Washington Road - Dining Hall
Pittsburgh, PA 15241
7:00-9:00 PM

Who is PAPEN?

Guest Speaker -who makes a presentation on a career related topic. Recent topics have included Mid-career Retooling, Job Search Organizing, Time Management, and Listening Skills. Our speakers are experts in their fields, and many are widely-recognized lecturers, consultants, and authors. Hearing them provides an education that isn't available anywhere else at any price.

Networking - is a focus group with other PAPEN Participants. This includes practicing the personal presentation known as the "two minute drill"; where Participants describe themselves, their professional accomplishments, and the kind of work they are seeking. The drill is part of your personal advertising campaign, and is a presentation typically made in a networking interview. A good one will succeed in creating specific images in the mind of listeners, which will increase their interest in helping you with your job search. When you practice your drill at a meeting, other Participants can critique it and offer constructive advice.

Review of Job Leads - received recently from local employers or recruiters. There is also time for discussing information in the PAPEN bulletins. Each bulletin is loaded with excellent information such as networking tips, job search tips, upcoming chapter schedules, Participant success stories and contacts within the organization as well as in related organizations.

HOW TO JOIN - If you are (or want to be) a professional person living in Western Pennsylvania, you can benefit greatly by joining PAPEN. A donation of only \$10 is recommended, and you can sign up at any meeting. If you don't presently live in the area, you can join by mail. The benefits start immediately, and by attending meetings regularly, you will make dozens of valuable contacts. One of them might lead to your next move forward. To join, just fill out a Participant Contact Application. You can also [download an application](#) as an Excel file.

PAPEN has [IRS 501c3](#) status therefore your donation may be tax deductible.

Quick Links

[APICS Pittsburgh](#)

[Education Classes](#)

[Job Postings](#)

Join Our Mailing List!

Phone Number: 1 866 MY
APICS

(leave a message based on your
question or comment and a Board
Member will call you back)



Eaton Corporation
1000 Cherrington Parkway
Moon Township, PA 15108
Tel: 412-893-3991
Fax: 412-893-2118

Yo
u'r
e
We
lco
me!

April 22, 2015

Eaton would like to thank the Pittsburgh Chapter of APICS for their donation of duffel bags, backpacks, pens, pads, notebooks and key chain flashlights for the children of Eaton employees at the *Bring Your Child to Work Day* event on April 23 at the Cherrington location in Moon Township, Pennsylvania.

Kind Regards,

Gwen Jackson

Gwen Jackson

BYCTWD Event Coordinator

412-893-3991